



MEMBER



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## What we propose

We would like to work with a reputable builder, to be able to offer our energy saving roller shutters to their clients as an alternative to conventional window coverings.

The only thing that we require from your company is to link our company to your clients, and we will take care of; the sale, the installation and servicing. We are very discrete in our approach: not applying pressure to sell, but simply explaining the benefits of the product and letting the customer decide if they want shutters.

Our appreciation for linking us to your clients is 20% commission for each sale.

## Making the Customer Aware

By making your customer aware of the product, they may actually be interested in Window Roller Shutters. It is a great advantage to your customer due to all the benefits it provides: the key being Energy Savings of up to 35% a year, and not forgetting this will also benefit your company, with 20% commission for each successful sale.

Please keep in mind that we do not hard sell: we simply make the customer aware of the benefits of the product, it is entirely up to them what they choose after that.

We also make sure we do not interfere in any of the business you have with your customer.

The average price for a window roller shutter system is between \$10,000 to \$14,000 per home.

We believe that every customer that builds a home, deserves to know about all the benefits that energy saving roller shutters can provide

## What we will do

- Treat your customers with upmost care
- Provide your customers with service that they can rely on
- Provide your customers with a roller shutter system that is unmatched in today's market
- Work with you to co-ordinate installation (10x windows usually takes 6 hours to install)
- All fabrication is done at our manufacturing plant; minimal is done on-site
- Deliver what we can do

## What we won't do

- Interfere with construction
- Harass your customers
- Promise things we cannot deliver

