



Builder Project Enquiries: Commercial & Residential





Introduction:

We specialise in working together with builders, from requiring one Roller Shutter & one Grille for the residential home, to multilevel building developments, we can do it all.

For residential builders, we have customised security & energy saving packages available to provide to your customers.

For commercial builders, we have a customised security package to provide to your customers.

This document will outline what we are offering so that you will be able to have an advantage over your competitors. It also shows the benefits to you and the benefits of the packages for your customers.

We have the infrastructure to work Australia-wide and overseas for large projects and residential developments.

About Ultimate Shutter:

Although our main focus is on Window Roller Shutters, we have expanded our horizons and increased our product range. Ultimate Shutter now manufactures its own various types of Security Storage Cabinets after inputting years of development into the project. As well as this, we have always supplied customers with Window Grilles and Security Doors.

Ultimate Shutter also creates customized security solutions for unique circumstances for its customers if existing products are not practical and develops a package with a variety of products to make a property more secure.

Ultimate is now looking to extend and has started providing security and energy saving packages to builders.

Our main focus is to provide customers with our targeted solutions, these are:

- Security
- Storage & Display
- Privacy
- Light Control
- Energy Savings
- Climate Control
- Fire Protection
- Noise Reduction

Benefits (to you):

The benefit to you is the competitive edge or advantages of which your fellow builders do not offer their clients i.e. you are providing the option of a security or a security & energy saving package to your clients. This will make clients opt to build their property or display home using your company.



Residential Package

Residential Security & Energy-Savings Package:

For residential properties, we have the *Residential Security & Energy-Savings Package* available.

This package is designed to promote security to a home as well as to save energy, where less money will need to be spent on climate control, and the home becomes more energy efficient. The implementation of this package on a home will result in a 97% increase in security and 35% more energy efficient.

Products:

Products associated with the Residential Security & Energy-Savings Package include:

- Window Roller Shutters
- Security Doors
- Alarm Systems
- Window Grilles

Solutions (Benefits to client):

The solutions that this package will provide include:

- Security & Protection
- Noise Reduction
- Climate Control
- Energy Savings
- Privacy & Light Control

How this will work:

For display home Builders: after your initial interest, you will need to send us all the plans for your homes or the homes that you want this package to be offered with. We can then quote various security package options for each home.

Initially, we will start off with one package per display home, and then work from there. From then on, you can sell the display homes offering the optional package, with your mark-up added.

For Builders who custom build homes: you can fax or email us through plans of the proposed building. From here, we will custom quote you the price for the Security Package for the proposed building, and then forward it to you, via either fax or email.

You can then build the price of the Security & Energy-Savings Package into the quote for the proposed building for your client.



Commercial Package

Commercial Security Package:

For commercial properties, we have the *Commercial Security Package* available.

This package is designed to promote security to a business or commercial property in an attempt to prevent instances of theft and vandalism from occurring.

Whether you build factories, shops, apartments, offices or multi-level buildings, consider what we can offer you (as specified below).

If you have a particular project and you need a unique type of solution, we can help you make the right choice.

Products:

Products associated with the Commercial Security Package include:

- Roller Shutters
- Window Roller Shutters
- Steel Panel Doors
- Security Window Grilles
- Alarm Systems
- Closed Circuit Television (CCTV)
- Garage Security Cabinets
- Security Storage Sheds

Solutions (Benefits to client):

The solutions that this package will provide include:

- Security
- Protection
- Storage
- Climate Control

How this will work:

You can fax or email us through plans of the proposed building. From here, we will custom quote you the price for the Security Package for the proposed building, and then forward it to you, via either fax or email.

You can then build the price of the Security Package into the quote for the proposed building for your client.



Additional Information

Options:

You may also choose to offer your clients additional options, in the packages, such as our Security Storage Cabinets.

Such cabinets include:

- Ultimate Security Storage Shed
- Garage Security Cabinet
- Security Television Cabinet
- Apartment Storage Cabinets
- Pharmaceutical Cabinets

Final Note:

The most important thing that we can offer is timing & service. These are two critical areas that we excel in; getting the time right whether it be for installation, delivery or service. It is all about being on time, every time.

Contract us to do the work and it will be done, all within the parameters of the specifications.

Please call us or send us an email, for any project you have lined up or are currently working on, and we can assist you with our custom packages.

More Information:

For more information about our company, or what we offer, don't hesitate to visit our website or contact us.

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Regards,

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