



### **Cabinet Salesman Advertisement:**

Ultimate Shutter requires a salesperson with previous experience in selling. The salesperson will be required to sell Storage Cabinets.

Ultimate Shutter is a Melbourne based roller shutter company that has been in business for over 22 years. Now realising that there is a new market for Security Storage cabinets, Ultimate Shutter have opened up a new position: a Salesperson for Security Storage Cabinets.

The new product is marketable and saleable Nationally & Internationally

### *Requirements:*

- Experience in Selling {Min 5 years}
- Very well Organised
- Neat & Presentable
- Sharp & Aware
- Peoples person
- Must have your own vehicle which is less than 5 years old

### *Job Specifics:*

You will be required to make calls and appointments to targeted customers as well as site visits to discuss and explain the product.

All calls & appointments will have to be documented

Target customers will come from various industries including; building & construction, distribution networks, councils, medical industry etc

### *Salary:*

Starting base will be as follows;

- \$100 petrol allowance {per week}
- \$335 car allowance {per month}
- \$700 retainer per week (retainer not taken out of commission in first month)
- Commission will be 5% of sales generated from contacts
- Retainer , Commission & car allowance payment monthly

Estimated 1<sup>st</sup> year commission value is around \$135,000